

Particulars	January 2023	February 2023	March 2023	April 2023	May 2023	June 2023	July 2023	August 2023	September 2023	October 2023	November 2023	December 2023	Year 2024
Revenue	\$ 3,105,894.42	\$ 5,184,565.26	\$ 6,065,941.35	\$ 4,852,753.08	\$ 5,095,390.74	\$ 5,650,788.33	\$ 5,433,450.32	\$ 3,826,373.46	\$ 3,327,281.27	\$ 3,959,464.71	\$ 4,632,573.71	\$ 3,857,263.71	\$ 54,991,740.36
Cost of Sales	\$ 984,320.25	\$ 2,703,541.99	\$ 3,269,745.16	\$ 2,436,947.64	\$ 2,613,449.16	\$ 3,012,033.79	\$ 2,945,214.11	\$ 1,589,645.33	\$ 1,254,365.97	\$ 1,702,354.44	\$ 2,035,444.76	\$ 1,354,795.97	\$ 25,901,858.57
Gross Profit	\$ 2,121,574.17	\$ 2,481,023.27	\$ 2,796,196.19	\$ 2,415,805.44	\$ 2,481,941.58	\$ 2,638,754.54	\$ 2,488,236.21	\$ 2,236,728.13	\$ 2,072,915.30	\$ 2,257,110.27	\$ 2,597,128.95	\$ 2,502,467.74	\$ 29,089,881.79
Marketing & Promotion	\$ 550,144.64	\$ 894,648.61	\$ 988,586.71	\$ 760,451.32	\$ 801,457.46	\$ 864,684.16	\$ 789,147.67	\$ 599,888.41	\$ 620,145.44	\$ 705,497.59	\$ 895,421.32	\$ 756,123.65	\$ 9,226,196.98
Product Department	\$ 684,365.11	\$ 654,879.46	\$ 733,465.00	\$ 637,795.65	\$ 754,135.67	\$ 800,001.33	\$ 650,167.69	\$ 425,741.11	\$ 478,888.94	\$ 521,489.77	\$ 687,321.16	\$ 712,102.64	\$ 7,740,353.52
Support Department	\$ 89,421.26	\$ 124,654.94	\$ 130,887.69	\$ 131,548.41	\$ 110,658.79	\$ 105,789.44	\$ 111,851.34	\$ 150,367.89	\$ 125,472.77	\$ 139,715.14	\$ 111,115.69	\$ 121,475.65	\$ 1,452,959.01
IT Department	\$ 251,367.64	\$ 253,144.65	\$ 258,207.54	\$ 250,648.13	\$ 249,658.93	\$ 255,698.23	\$ 250,032.13	\$ 287,167.66	\$ 248,978.51	\$ 297,444.79	\$ 301,471.64	\$ 298,777.10	\$ 3,202,596.95
Design Department	\$ 50,794.24	\$ 61,547.76	\$ 62,163.24	\$ 61,247.64	\$ 59,998.89	\$ 57,123.47	\$ 55,147.91	\$ 31,497.64	\$ 39,124.19	\$ 31,789.46	\$ 35,687.77	\$ 34,589.41	\$ 580,711.62
Finance Department	\$ 30,484.36	\$ 29,546.01	\$ 30,284.66	\$ 30,127.14	\$ 30,999.71	\$ 30,001.32	\$ 29,457.67	\$ 32,111.79	\$ 30,000.08	\$ 29,889.98	\$ 31,068.88	\$ 30,999.87	\$ 364,971.47
Legal Department	\$ 57,618.64	\$ 50,324.46	\$ 49,826.20	\$ 38,132.76	\$ 42,325.97	\$ 44,157.69	\$ 41,247.46	\$ 49,127.77	\$ 47,841.11	\$ 45,157.65	\$ 49,898.71	\$ 47,943.31	\$ 563,601.73
Back Office	\$ 16,348.15	\$ 20,134.28	\$ 20,335.62	\$ 15,248.31	\$ 10,658.09	\$ 17,584.19	\$ 27,365.87	\$ 31,475.13	\$ 29,457.69	\$ 32,547.51	\$ 33,657.17	\$ 30,147.69	\$ 284,959.70
Salaries & Wages	\$ 300,255.61	\$ 321,457.09	\$ 327,886.23	\$ 330,348.81	\$ 325,369.66	\$ 326,587.61	\$ 324,257.03	\$ 325,105.07	\$ 324,982.46	\$ 325,698.88	\$ 324,871.22	\$ 325,698.43	\$ 3,882,518.10
Rent	\$ 25,000.00	\$ 25,000.00	\$ 25,000.00	\$ 25,000.00	\$ 25,000.00	\$ 25,000.00	\$ 25,000.00	\$ 25,000.00	\$ 25,000.00	\$ 25,000.00	\$ 25,000.00	\$ 25,000.00	\$ 300,000.00
Total OpEx	\$ 2,055,799.65	\$ 2,435,337.26	\$ 2,626,642.89	\$ 2,280,548.17	\$ 2,410,263.17	\$ 2,526,627.44	\$ 2,303,674.77	\$ 1,957,482.47	\$ 1,969,891.19	\$ 2,154,230.77	\$ 2,495,513.56	\$ 2,382,857.75	\$ 27,598,869.09
EBITDA	\$ 65,774.52	\$ 45,686.01	\$ 169,553.30	\$ 135,257.28	\$ 71,678.41	\$ 112,127.10	\$ 184,561.44	\$ 279,245.66	\$ 103,024.11	\$ 102,879.50	\$ 101,615.39	\$ 119,609.99	\$ 1,491,012.71